



State of Louisiana
DIVISION OF ADMINISTRATION

OFFICE OF STATE UNIFORM PAYROLL

KATHLEEN BABINEAUX BLANCO
GOVERNOR

JERRY LUKE LEBLANC
COMMISSIONER OF ADMINISTRATION

December 18, 2006

OFFICE OF STATE UNIFORM PAYROLL MEMORANDUM #2007-23

TO: All ISIS HR Agencies

FROM: Jena W. Cary
Director

SUBJECT: Upcoming Changes to Statewide Vendor Deductions

The following is a listing of approved/accepted changes to statewide vendor deductions for 2007 implementation:

1. American Heritage Life Insurance Company was approved for a new Hospital Indemnity (SHOP-CHC) policy to be implemented January 2007 and will be eligible for flex (pre-tax) July 2007.
2. National Teachers Associates Life Insurance Company was approved for a new Disability Income (GRD-6003-LA 5/99) policy, which is not eligible for flex, to be implemented January 2007.
3. National Teachers Associate Life Insurance Company was approved for a new Cancer (GRC-2004-LA 1/03) policy and a new Heart (GRH-1003-LA 2/97) policy to be implemented January 2007 and will be eligible for flex (pre-tax) July 2007.
4. Pre-Paid Legal, Inc. was approved for a new Identity Theft service, which is not eligible for flex, to be implemented January 2007.
5. American Heritage Life's request for a rate increase for Cancer policies was accepted to be implemented July 1, 2007.
6. Life Investor's request for a rate increase for Cancer policies was accepted to be implemented July 1, 2007.
7. Starmount Life's request for a rate increase for Dental policies was accepted to be implemented July 1, 2007.
8. Guaranty Assurance's request for a rate increase for Dental policies was accepted to be implemented July 1, 2007.
9. Guaranty Assurance's request for a policy change for Dental policies was accepted to be implemented July 1, 2007.

Additional details regarding the changes noted in items 5-9 will be forwarded in future OSUP memoranda.

December 18, 2006

Page 2

Other Changes

The phone number for Paul Vedros, LA Sales Coordinator for **American General Life & Accident**, is changing to (318) 445-8286.

The email address for Doug Jones, LA Sales Coordinator for **Guaranty Assurance Company**, is changing to Doug@dinadental.com.

The email address for Monica Dunlap, Billing Coordinator for **Guaranty Assurance Company**, is changing to Monica@dinadental.com.

The email address for Linda Johnson, Billing Coordinator for **Loyal American Life**, is changing to LMJohnson@gafri.com.

Attached is an updated Vendor/Coordinator Listing (VC-02) reflecting the new products and the above changes.

If you have any questions, please contact Angela Woods at (225) 342-5345 or Angel Vernon at (225) 342-5344.

JWC:ASW

Attachment: [VC-02, Vendor/Coordinator Listing](#)

Vendor No. Product Code	Vendor Product Description	Domicile/Best Rating/FBP Ind Admin Coord (Agency Only)	Billing Coordinator Add/Ph (Agency Personnel Use Only)
30004	American Family Life Assurance Co (AFLAC)	F/A+ / FBP	Tamra Dawkins Walker 1932 Wynnton Rd Columbus, GA 31999-0002 (706) 317-2811 (706) 660-7284 (FAX) TWalker@aflac.com
PA/NA 25	Cancer	Robin McMillan	
PB/NB 20	Intensive Care	(706) 320-2581	
PC/NC 21	Hospital Indemnity	(706) 660-7284 (FAX)	
NV 81	Accident/Disability	RMcMillan@aflac.com	
NS 38	Term Life		
LA Sales Coordinator Jami Fairchild - Jami@aflbr.com for Employees (225) 769-1488		Customer Service number for Employees (800) 992-3522	
30105	American General Life & Accident	F/A+ / Non FBP	Becky Petty American General Ctr, 404 S Nashville, TN 37250 (800) 532-3256 ext 2466 (615) 749-2157 (FAX) Becky_Petty@aigag.com
NN 30	Term Life	Same as Billing Coordinator	
NP 31	Whole Life		
NM 32	Universal Life - N/S		
LA Sales Coordinator Paul Vedros - Paul_Vedros@aigag.com for Employees (318) 445-8286		Customer Service number for Employees (800) 888-2452	
30006	American Heritage Life, a wholly-owned subsidiary of the Allstate Corporation	F/A+ / FBP	Barbara Little Underhill 1776 American Heritage Life Dr Jacksonville, FL 32224-6688 (800) 521-3535 ext 2741 (904) 992-2531 (FAX) BLit5@Allstate.com
PA/NA 25	Cancer	Shawn Anderson	
NB 21	Hospital Indemnity	(800) 521-3535 ext 3303	
NN 27	Accident	(904) 992-3132 (FAX)	
NP 22	Disability Income	SAnderson4@allstate.com	
NS 32	Universal Life		
LA Sales Coordinator Warren Benoit - W_Benoit@bellsouth.net for Employees (800) 443-5694		Customer Service number for Employees (800) 521-3535	
30008	American Public Life	F/A- / FBP	Doug Johnson PO Box 925 Jackson, MS 39205-0925 (800) 256-8606 ext 218 (601) 936-3206 (FAX) Doug.Johnson@ampublic.com
PA/NA 25	Cancer	Same as Billing Coordinator	
NM 27	Accident		
PD/ND 23	Dental		
LA Sales Coordinator Warren Benoit - W_Benoit@bellsouth.net for Employees (800) 443-5694		Customer Service number for Employees (800) 256-8606	
30013	Colonial Life & Accident	F/A- / FBP	Cathy Hewitt Attn: Mail Stop SC116 PO Box 1365 Columbia, SC 29202-1365 (800) 256-7004 ext 5175 (803) 213-3010 (FAX) CLHewitt@coloniallife.com
PA/NA 63	Cancer	John Smith	
PB/NB 78	Intensive Care	(800) 845-7330 ext 5329	
NM 60	Accident/Disability	(803) 213-7280 (FAX)	
PD/ND 76	Hospital Indemnity	JKSmith@Coloniallife.com	
NR 69	Universal Life		
LA Sales Coordinator Robert Brulet - Robert.Brulet@Coloniallife.com for Employees (866) 457-2010 ext 41		Customer Service number for Employees (800) 325-4368	

Vendor No. = ISIS HR Vendor Code for the specific company
Product Code = **P(A-L)**-Participating and eligible for flex, **N(A-L)**-Non-participating but eligible for flex, **N(M-Z)**-Ineligible for flex
Domicile/ = **D**-domestic insurance, **F**-foreign insurance, or **N**-non insurance
Best Rating Insurance Vendors - current A.M. Best rating- **A+, A, B+, B, etc.**
Or, Non-Insurance Vendors or Domestic Insurance Vendors not meeting A.M. Best rating requirements
(CD-Certificate of Deposit or ILOC-Irrevocable letter of credit)
FBP Ind = **FBP** - vendor has at least one product participating in the Flexible Benefits Plan
(Per OSUP Policy, all FBP vendor's products must be refunded in payroll system)
Non FBP - vendor does not have products participating in the Flexible Benefits Plan.
(Per OSUP Policy, all Non FBP vendor's products must be refunded directly to employees)

Products followed by **N/S** = Product has active participants but is no longer solicited/sold

Vendor No. Product Code	Vendor Product Description	Domicile/Best Rating/FBP Ind Admin Coord (Agency Only)	Billing Coordinator Add/Ph (Agency Personnel Use Only)
30102	Columbian Life Insurance Co, administered by UNIQ benefit solutions	F/A - / Non FBP	Warren Benoit PO Box 640488 Kenner, LA 70064-0488 (800) 443-5694 (504) 443-6004 (FAX) W_Benoit@bellsouth.net
NM 30	Term Life	Same as Billing Coordinator	
LA Sales Coordinator for Employees Warren Benoit - W_Benoit@bellsouth.net (800) 443-5694		Customer Service number for Employees (800) 443-5694	
30014	Conseco Health Ins, marketed through Performance Matters Associates (PMA)	F/B++ / Non FBP	Worksite Integrated Services (WIS) - South PO Box 2036 Carmel, IN 46082-2036 (800) 458-9094 (317) 817-2038 (FAX) WIS@conseco.com
NP 81	Accident-C/V	Judy Kelley	
NM 80	Cancer-C/V	(800) 628-6428 ext 1308	
NR 82	HeartCare-C/V	(317) 817-2169 (FAX)	
NS 84	Hospital Indemnity-C/V - N/S	Judy_Kelley@conseco.com	
LA Sales Coordinator for Employees Dallas Harp - Dallas.Harp@sbcglobal.net (800) 628-6428 ext 7309		Customer Service number for Employees (800) 541-2254 ext 7850	
30023	Guaranty Assurance Co, underwriter for DINA Dental	D/CD / FBP	Monica Dunlap PO Box 40017 Baton Rouge, LA 70835-0017 (800) 376-3462 ext 15 (225) 292-3075 (FAX) Monica@dinadental.com
PA/NA 23	Dental (DINA)	Same as Billing Coordinator	
LA Sales Coordinator for Employees Doug Jones - Doug@dinadental.com (800) 376-3462 ext 18		Customer Service number for Employees (800) 376-3462	
30024	Guaranty Income Life	D/B / FBP	Janice Messina PO Box 2231 Baton Rouge, LA 70821 (800) 535-8110 ext 239 (225) 343-0047 (FAX) Janice@gilico.com
PA/NA 23	Dental (Q-Dent)	Sherry Ducote	
NM 32	Universal Life	(800) 535-8110 ext 267 (225) 343-0047 (FAX) Sherry@gilico.com	
LA Sales Coordinator for Employees Sherry Ducote - Sherry@gilico.com (800) 535-8110 ext 267		Customer Service number for Employees (800) 535-8110 ext 241	
30043	Life Investors Insurance, administered by Transamerica	F/A+ / FBP	Fay Hayes PO Box 8063 Little Rock, AR 72203-8063 (866) 411-4159 ext 1003 (501) 227-1196 (FAX) FAHayes@aegonusa.com
PA/NA 25	Cancer	David Louks	
NM 80	Cancer-C/V - N/S	(800) 400-3042 ext 1213	
NT 27	Accident	(501) 227-1647 (FAX)	
PC/NC 16	Heart	DLouks@aegonusa.com	
NP 82	Heart-C/V - N/S		
LA Sales Coordinator for Employees Isela Perlstone - ib@perlstone.com (800) 441-8070		Customer Service number for Employees (888) 763-7474	

Vendor No. = ISIS HR Vendor Code for the specific company
Product Code = **P(A-L)**-Participating and eligible for flex, **N(A-L)**-Non-participating but eligible for flex, **N(M-Z)**-Ineligible for flex
Domicile/ = **D**-domestic insurance, **F**-foreign insurance, or **N**-non insurance
Best Rating Insurance Vendors - current A.M. Best rating- **A+, A, B+, B, etc.**
Or, Non-Insurance Vendors or Domestic Insurance Vendors not meeting A.M. Best rating requirements
(**CD**-Certificate of Deposit or **ILOC**-Irrevocable letter of credit)
FBP Ind = **FBP** - vendor has at least one product participating in the Flexible Benefits Plan
(Per OSUP Policy, all FBP vendor's products must be refunded in payroll system)
Non FBP - vendor does not have products participating in the Flexible Benefits Plan.
(Per OSUP Policy, all Non FBP vendor's products must be refunded directly to employees)

Products followed by **N/S** = Product has active participants but is no longer solicited/sold

Vendor No. Product Code	Vendor Product Description	Domicile/Best Rating/FBP Ind Admin Coord (Agency Only)	Billing Coordinator Add/Ph (Agency Personnel Use Only)
30046	Loyal American Life, a subsidiary of Great American Financial Resources	F/A / Non FBP	Linda Johnson 5508 Parkcrest Dr Austin, TX 78731 (800) 633-6752 ext 3324 (512) 531-1559 (FAX) LMJohnson@gafri.com
NM 32	Universal Life - N/S	Warren Benoit (800) 443-5694 (504) 443-6004 (FAX) W_Benoit@bellsouth.net	
LA Sales Coordinator Warren Benoit - W_Benoit@bellsouth.net for Employees (800) 443-5694		Customer Service number for Employees (800) 633-6752	
30047	MSofA Dent-All Plan, Inc.	N/CD / FBP	Consuelo (Connie) Geneste PO Box 23708 New Orleans, LA 70183-3708 (800) 999-5842 (504) 457-2017 (FAX) Connie@dentallplan.com
PA/NA 23	Dental/Vision/Rx/Chiro/Vitamin/Hearing Aid/24-hr Nurse Hotline/Dr. online/Alternative Med/Family Consult	Same as Billing Coordinator	
LA Sales Coordinator Consuelo (Connie) Geneste - Connie@dentallplan.com for Employees (800) 999-5842		Customer Service number for Employees (800) 999-5842	
30106	National Teachers Associates Life	F/B++ / FBP	Judy Shipley 4949 Keller Springs Rd Addison, TX 75001 (800) 825-5682 ext 2138 (972) 532-2194 (FAX) Judy.Shipley@ntalife.com
NA 25	Cancer	Brad Cox (800) 825-5682 ext 2135 (972) 532-2194 (FAX)	
NB 16	Heart		
NM 31	Whole Life		
NN 22	Disability Income	Brad.Cox@ntalife.com	
LA Sales Coordinator Scott Calaway - Scott.Calaway@ntalife.com for Employees (800) 825-5682 ext 2114		Customer Service number for Employees (888) 671-6771	
30048	New York Life Insurance	F/A++ / Non FBP	Carole Eng PO Box 500 Minneapolis, MN 55440-0500 (800) 695-1272 ext 358 (952) 884-4854 (FAX) Carole_A_Eng@newyorklife.com
NP 32	Universal Life	Stephen Goldsmith (800) 695-1272 ext 200 (952) 884-2477 (FAX)	
NN 31	Whole Life	Stephen_C_Goldsmith@newyorklife.com	
LA Sales Coordinator Charmaine Goodman - CGoodman1@ft.newyorklife.com for Employees (972) 701-3317		Customer Service number for Employees (800) 695-1272 ext 407	
30107	Physicians Mutual Insurance	F/A / Non FBP	Amy Judson PO Box 3313 Omaha, NE 68172-4005 (877) 602-0930 (402) 633-1604 (FAX) worksite@physiciansmutual.com
NM 52	Long Term Care	Same as Billing Coordinator	
LA Sales Coordinator Tom Voitier - Tom.Voitier@physiciansmutual.com for Employees (800) 640-0472		Customer Service number for Employees (800) 228-9100	

Vendor No. = ISIS HR Vendor Code for the specific company
Product Code = **P(A-L)**-Participating and eligible for flex, **N(A-L)**-Non-participating but eligible for flex, **N(M-Z)**-Ineligible for flex
Domicile/ = **D**-domestic insurance, **F**-foreign insurance, or **N**-non insurance
Best Rating Insurance Vendors - current A.M. Best rating- **A+, A, B+, B, etc.**
Or, Non-Insurance Vendors or Domestic Insurance Vendors not meeting A.M. Best rating requirements
(**CD**-Certificate of Deposit or **ILOC**-Irrevocable letter of credit)
FBP Ind = **FBP** - vendor has at least one product participating in the Flexible Benefits Plan
(Per OSUP Policy, all FBP vendor's products must be refunded in payroll system)
Non FBP - vendor does not have products participating in the Flexible Benefits Plan.
(Per OSUP Policy, all Non FBP vendor's products must be refunded directly to employees)

Products followed by **N/S** = Product has active participants but is no longer solicited/sold

Vendor No. Product Code	Vendor Product Description	Domicile/Best Rating/FBP Ind Admin Coord (Agency Only)	Billing Coordinator Add/Ph (Agency Personnel Use Only)
30052	Pre-Paid Legal Services, Inc	N/ILOC / Non FBP	Trish Miller
NM 99 NN 98	Legal Service Identity Theft	Mark Riches (888) 264-4070 (931) 537-2270 (FAX) MRiches@citlink.net	Attn: Electronic Billing 1 Prepaid Way Ada, OK 74820-5813 (800) 654-7757 opt 4, ext 7448 (580) 272-2840 (FAX) electrans@pplsi.com
LA Sales Coordinator Mark Riches - MRiches@citlink.net for Employees (888) 264-4070		Customer Service number for Employees (800) 654-7757	
30053	Professional Insurance, part of Genworth Financial	F/A / Non FBP	Melinda Coleman
NN 27	Disability Income	Same as Billing Coordinator	PO Box 725 Windsor, CT 06095-0725 (800) 451-2513 ext 1190 (860) 737-1215 (FAX) Melinda.Coleman@genworth.com
LA Sales Coordinator David Dearie - Dearie@cox.net for Employees (504) 616-3537		Customer Service number for Employees (800) 289-1122	
30054	Protective Life Ins	F/A+ / Non FBP	Debra Lawson
NR 30 NS 32	Term Life Universal Life	Same as Billing Coordinator	PO Box 12687 Birmingham, AL 35202-6687 (800) 866-9933 ext 3561 (205) 268-3402 (FAX) Debra.Lawson@protective.com
LA Sales Coordinator David Dearie - Dearie@cox.net for Employees (504) 616-3537		Customer Service number for Employees (800) 866-9933	
30064	Starmount Life Insurance, underwriter for AlwaysCare Benefits Inc.	D/B++ / FBP	Sissy Higginbotham
PA/NA 17	Dental	Rosalyn Duty (888) 729-5433 ext 225 (225) 610-1425 (FAX) RosalynD@starmountlife.com	PO Box 98100 Baton Rouge, LA 70898 (888) 729-5433 ext 172 (225) 610-1372 (FAX) SissyH@starmountlife.com
LA Sales Coordinator Leslie Bradford - LeslieB@starmountlife.com for Employees (888) 729-5433 ext 169		Customer Service number for Employees (888) 729-5433 ext 2013	
30109	U.S. Legal Services, Inc	N/CD / Non FBP	Felicia Richardson
NM 99	Legal Service	Arlene Disparti (800) 356-5297 ext 209 (904) 730-0023 (FAX) ADisparti@uslegalservices.net	8825 Perimeter Park Blvd, #102 Jacksonville, FL 32216 (800) 356-5297 ext 204 (904) 730-0023 (FAX) RichardsonF@uslegalservices.net
LA Sales Coordinator Warren Benoit - W_Benoit@bellsouth.net for Employees (800) 443-5694		Customer Service number for Employees (800) 356-5297	

Vendor No. = ISIS HR Vendor Code for the specific company
Product Code = **P(A-L)**-Participating and eligible for flex, **N(A-L)**-Non-participating but eligible for flex, **N(M-Z)**-Ineligible for flex
Domicile/ = **D**-domestic insurance, **F**-foreign insurance, or **N**-non insurance
Best Rating Insurance Vendors - current A.M. Best rating- **A+, A, B+, B, etc.**
Or, Non-Insurance Vendors or Domestic Insurance Vendors not meeting A.M. Best rating requirements
(**CD**-Certificate of Deposit or **ILOC**-Irrevocable letter of credit)
FBP Ind = **FBP** - vendor has at least one product participating in the Flexible Benefits Plan
(Per OSUP Policy, all FBP vendor's products must be refunded in payroll system)
Non FBP - vendor does not have products participating in the Flexible Benefits Plan.
(Per OSUP Policy, all Non FBP vendor's products must be refunded directly to employees)

Products followed by **N/S** = Product has active participants but is no longer solicited/sold

Vendor No. Product Code	Vendor Product Description	Domicile/Best Rating/FBP Ind Admin Coord (Agency Only)	Billing Coordinator Add/Ph (Agency Personnel Use Only)
30108	United Teacher Associates Insurance	F/A- / Non FBP	Tammy Meier PO Box 26580 Austin, TX 78755-0580 (800) 880-8824 ext 3109 (512) 531-1559 (FAX) TMeier@utaic.com
NM 82	Heart-C/V	Barbara Whitley (800) 880-8824 ext 1436 (512) 467-7040 (FAX) BWhitley@utaic.com	
NN 52	Long Term Care		
LA Sales Coordinator Jerry Morgan - JMorgan@amba.info for Employees (800) 258-7041 ext 3357		Customer Service number for Employees (800) 880-8824	

Vendor No. = ISIS HR Vendor Code for the specific company
 Product Code = **P(A-L)**-Participating and eligible for flex, **N(A-L)**-Non-participating but eligible for flex, **N(M-Z)**-Ineligible for flex
 Domicile/ = **D**-domestic insurance, **F**-foreign insurance, or **N**-non insurance
 Best Rating Insurance Vendors - current A.M. Best rating- **A+, A, B+, B, etc.**
 Or, Non-Insurance Vendors or Domestic Insurance Vendors not meeting A.M. Best rating requirements
(CD-Certificate of Deposit or ILOC-Irrevocable letter of credit)
 FBP Ind = **FBP** - vendor has at least one product participating in the Flexible Benefits Plan
(Per OSUP Policy, all FBP vendor's products must be refunded in payroll system)
Non FBP - vendor does not have products participating in the Flexible Benefits Plan.
(Per OSUP Policy, all Non FBP vendor's products must be refunded directly to employees)

Products followed by **N/S** = Product has active participants but is no longer solicited/sold