

**NOVELL MASTER LICENSE AGREEMENT**  
**Master Agreement No. 205-20-10**

**TYPE OF CONTRACT:** Master Software License and Volume Pricing Agreement

**CUSTOMER:** State of Louisiana agencies, departments and political subdivisions.

**CONTRACT TERM:** November 1, 2013 and expiring October 31, 2016

**PRICING LEVELS:** 34% discount list prices for all products (licensing) and maintenance under the MLA.

**ORDER PLACEMENT:** TO OBTAIN CONTRACT PRICING, ORDERS MUST BE PLACED THROUGH THE FULFILLMENT AGENT DESIGNATED BELOW:

ASAP Software, Inc.  
Contact: Aimee Ballenger  
3355 Lenox Road  
Atlanta, GA 30326  
Office: (404) 504-7024  
Fax: (404) 504-7041  
Email: [aballenger@asap.com](mailto:aballenger@asap.com)

Software House International (SHI)  
Contact: Dean Davis  
19151 Bellerive Court  
Baton Rouge, LA 70809  
Office: (225) 751-5503  
Cell: (225) 205-2976  
Fax: (225) 751-5523  
Email: [dean\\_davis@shi.com](mailto:dean_davis@shi.com)

Should any other Fulfillment Agency have questions concerning enrollment, they should be directed to Novell Corporation, Kevin Godfrey at (713) 914-2503, Cell (281) 536-6054, or by email to [kgodfrey@novell.com](mailto:kgodfrey@novell.com).

**NOTE: Software orders must be processed in accordance with R.S. 39:199D and LAC 34:I, Chapter 55, Section 5505. Any order issued against this agreement will require verification that a minimum 34% discount from list is offered by the Fulfillment Agent. The Fulfillment Agent's price quote to the individual agency could serve as this verification if it clearly states the required information. All orders should also reference the applicable master agreement number noted above.**

STATE PROCUREMENT CONTACT: Felicia Sonnier at (225) 342-8029 or email [felicia.sonnier@la.gov](mailto:felicia.sonnier@la.gov)