

**STATUS REPORT**

**LOUISIANA INITIATIVE FOR SMALL  
ENTREPRENEURSHIPS  
(THE HUDSON INITIATIVE)**

**2009-2010 FISCAL YEAR  
(July 1, 2009 – June 30, 2010)**

*Presented to*

Senator Michael J. Michot  
Senate Committee on Finance

Representative James R. Fannin  
House Committee on Appropriations

By  
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Commissioner of Administration

October 25, 2010

**LOUISIANA INITIATIVE FOR SMALL ENTREPRENEURSHIPS  
(THE HUDSON INITIATIVE)**

**2009 - 2010 FISCAL YEAR STATUS**

For the period July 1, 2009 through June 30, 2010, the total reported state expenditure on contracts with certified small Hudson Initiative entrepreneurships was approximately \$39,062,521.00. For the previous fiscal year (July 1, 2008 through June 30, 2009) the total state expenditure on contracts with Hudson Initiative certified small entrepreneurships was approximately \$28,226,936. The table below is an overview of expenditures to Hudson Initiative certified small entrepreneurships for fiscal years July 1, 2008 through June 30, 2009 and July 1, 2009 through June 30, 2010.

**TABLE 1**

**BREAKDOWN OF FISCAL YEAR '10 EXPENDITURES**

The chart below illustrates the expenditures on contracts with certified Hudson Initiative small entrepreneurships according to the three available procurement accounting systems used by the executive branch. These expenditures are further broken down on Attachments A and B.

<b>HUDSON INITIATIVE SUMMARY EXPENDITURES</b>		
	<b>EXPENDITURES FY '09 07/01/08 – 06/30/09</b>	<b>EXPENDITURES FY '10 07/01/09 – 06/30/10</b>
AGPS & CFMS Agencies	\$ 8,427,271.00	\$10,986,250.56
NON-ISIS Agencies (Universities, Colleges & LSUHSC HOSPITALS)	11,089,060.00	\$11,841,828.97
Department of Transportation and Development	8,710,604.00	\$16,234,444.61
<b>TOTAL</b>	<b>\$28,226,935.00</b>	<b>\$39,062,521.14</b>

**ADDITIONAL INITIATIVE REQUIREMENTS IMPOSED BY  
STATUTE**

**A. La. R.S. 39:2007(C) requires the Commissioner of Administration to provide periodic training for relevant state employees to acquaint them with the requirements of the initiative and administrative law related thereto.**

On behalf of the commissioner, the Office of State Purchasing will conducted a Hudson Initiative seminar in conjunction with the LaNIGP (Louisiana National Institute of Governmental Purchasing) 14<sup>th</sup> Annual Education Conference and Products Exposition which will be held on November 3, 2010.

**B. La. R.S. 39:2007(D) requires the Commissioner of Administration to conduct a training program at least semiannually to acquaint small entrepreneurs with state procurement and public contract proposal and bidding practices.**

On behalf of the commissioner, the Office of State Purchasing conducted outreach activities to acquaint small entrepreneurs with state contracting and procurement and to encourage certification as small entrepreneurs and to encourage small entrepreneurs to enroll in the state's electronic vendor notification system, LaPAC. Examples of these activities are:

- 08/05/09 St. Tammany Library System "Small Businesses" Forum; Folsom, LA
- 09/01/09 Small & Emerging Business Forum, LA Technical College; Baton Rouge
- 03/24/09 SBA "Connecting Businesses to Contracts" Conference, hosted by Southern University; Baton Rouge
- 03/23/10 SBA "Connecting Businesses to Contracts" Conference, hosted by Southern University; Baton Rouge
- 04/06/10 Northwest Louisiana Government Procurement Center (PTAC) and the Small Business Development Center (SBDC) Hudson/Veteran Initiative Seminar; Shreveport, LA

**ATTACHMENT A**  
**Hudson Initiative Expenditure Report for ISIS Agencies - Recap**  
**July 1, 2009 through June 30, 2010**

<b>AGPS &amp; CFMS Agencies</b>	<b>Agency Total</b>
Agriculture & Forestry	38,223.99
Bayou Region Supports & Service Center	805.44
Capital Area Human Services District	683.38
Department of Culture, Recreation & Tourism	404,252.63
Department of Economic Development	305,787.52
Department of Corrections	199,695.37
Department of Education	1,154,547.86
Department of Environmental Quality	30,723.54
Department of Insurance	691,194.46
Department of Justice	13,937.67
Department of Military Affairs	105,145.91
Department of Natural Resources	153,338.32
Department of Revenue	103,572.94
Department of Social Services	194,556.63
Department of Veterans Affairs	72,917.34
Department Public Safety	512,663.17
Department of Health & Hospitals	1,110,502.26
Division of Administration	4,863,089.67
Ethics Administration	2,077.00
Governor's Office of Coastal Restoration	10,000.00
Governor's Office of Elderly Affairs	67,252.50
Governor's Office of Homeland Security & Emergency Preparedness (GOHSEP)	14,421.00
John J Hainkel Home & Rehab Center	5,213.99
LA Commission on Law Enforcement	103,299.11
LA Education TV Authority	21,176.00
LA Energy Response Network	6,797.47
LA Public Service Commission	14,556.12
LA Racing Commission	490.00
LA School for Math, Science & Arts	13,057.51
LA School for the Deaf	3,618.08
LA School for the Visually Impaired	12,408.40
LA State Board of Cosmetology	45,425.00
LA Universities Marine Consortium	2,448.99
Louisiana Board of Regents	1,988.00
Louisiana Special Education Center	1,863.50
Louisiana Workforce Commission	137,993.07
New Orleans Center for Creative Arts	660.90
North Lake Support & Service Center	5,923.25
Northeast Support & Service Center	34,523.40
Northwest Supports & Service Center	2,696.97
Office of Financial Institutions	134.77
Office of Lieutenant Governor	1,019.80
Office of Student Financial Assistance	6,355.80
Office of The Governor	16,664.00
Office of Youth Development	17,086.35
Pinecrest Support & Services Center	52,160.15
Secretary of State	77,172.50
State Civil Service	6,491.86
State Treasurer's Office	24,179.46
Villa Feliciana Hospital	8,458.87
Wildlife & Fisheries	312,998.64
<b>Total for ISIS/AGPS Agencies</b>	<b>10,986,250.56</b>

## ATTACHMENT B

### Hudson Initiative Expenditure Report for Non-ISIS Agencies - Recap

July 1, 2009 through June 30, 2010

<b>NON-ISIS Agencies</b>	<b>Agency Total</b>
LA Department of Transportation & Development	16,234,444.61
<b>Universities</b>	
Louisiana Tech University	286,984.43
LSU Ag Center	235,034.83
LSU (Campus 1)	1,107,711.24
LSU - Baton Rouge	877,083.61
Pennington Biomedical Research Center	193,762.50
LSU - Eunice	5,525.90
Hebert Law Center	4,639.20
LSU - Shreveport	20,510.81
McNeese State University	4,467.81
Nichols State University	14,180.39
Northwestern State University	67,091.53
Southeastern Louisiana University	130,815.19
Southern University & A&M College	395,142.27
Southern University at Shreveport	555,262.27
The University of Louisiana at Monroe	31,370.00
The University of Louisiana at Lafayette	235,549.47
University of New Orleans	20,083.92
<b>Community &amp; Technical Colleges</b>	
Baton Rouge Community College	85,732.01
Bossier Parish Community College	2,747.00
Delgado Community College	454,325.14
Fletcher Technical Community College	6,553.11
Northeast Louisiana Technical College	252.00
Northwest Louisiana Technical College	8,118.80
South Louisiana Community College	223,136.00
SOWELA Technical Community College	20,363.00
Louisiana Community & Technical College System	74,224.05
Acadiana Technical College	21,811.00
Capital Area Technical College	3,164.00
<b>LSUHSC Hospitals</b>	
LSU HSC New Orleans	852,362.95
LSU HSC Shreveport	5,509,918.46
EA Conway Medical Center	11,460.87
Earl K. Long Medical Center	114,691.12
Huey P Long Medical Center	128,062.04
Leonard J. Chabert Medical Center	44,044.07
Central Louisiana State Hospital	1,421.20
LSU Bogalusa (Washington St. Tammany Medical)	54,854.79
Southeast LA Hospital	39,371.99
<b>Total for Non-ISIS Agencies</b>	<b>28,076,273.58</b>