

# **STATUS REPORT**

## **LOUISIANA INITIATIVE FOR VETERAN AND SERVICE-CONNECTED DISABLED VETERAN- OWNED SMALL ENTREPRENEURSHIPS (THE VETERAN INITIATIVE)**

**2011-2012 FISCAL YEAR  
(July 1, 2011 – June 30, 2012)**

*Presented to*

Senator Jack Donahue  
Senate Committee on Finance

Representative James R. Fannin  
House Committee on Appropriations

By  
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Commissioner of Administration

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**LOUISIANA INITIATIVE FOR VETERAN AND SERVICE-  
CONNECTED DISABLED VETERAN-OWNED SMALL  
ENTREPRENEURSHIPS  
(THE VETERAN INITIATIVE)**

**2011 - 2012 FISCAL YEAR STATUS**

For the period of July 1, 2011 through June 30, 2012, the total reported state expenditure on contracts with certified Veteran Initiative entrepreneurships was approximately \$4,622,326.15. At the end of the June 30, 2012 fiscal year period, LED reported five hundred and fifteen (515) certified Veteran Initiative small entrepreneurships (303 Veteran-Owned and 212 Service-Connected Disabled). Of this number a total of one hundred and eighty (180) was enrolled in LaPAC.

For the previous fiscal year (July 1, 2010 through June 30, 2011), the total expenditure on contracts was approximately \$1,474,203.00. The table below is an overview of expenditures to Veteran Initiative small entrepreneurships for fiscal years July 1, 2010 through June 30, 2011 and July 1, 2011 through June 30, 2012. The DOA and state agencies in concert with LED are continuing our efforts to inform businesses about the program and to encourage their certification. The DOA is also encouraging state agencies to maximize their efforts in contracting with small entrepreneurships.

**TABLE 1**

**BREAKDOWN OF FISCAL YEAR '12 EXPENDITURES**

The chart below illustrates the expenditures on contracts with certified Veteran Initiative Small Entrepreneurships according to the three available procurement accounting systems used by the executive branch. These expenditures are further broken down on Attachments A and B.

<b>VETERAN INITIATIVE SUMMARY EXPENDITURES</b>		
	EXPENDITURES FY '11 07/01/10 – 06/30/11	EXPENDITURES FY '12 07/01/11 – 06/30/12
AGPS & CFMS (Office of Contractual Review and Facility Planning) Agencies	\$1,075,694.00	\$2,567,770.27
Non-AGPS Agencies (Universities, Colleges & LSUHSC HOSPITALS)	251,712.00	340,627.10
Department of Transportation and Development	146,797.00	1,713,928.78
<b>TOTAL</b>	<b>\$1,474,203.00</b>	<b>\$4,622,326.15</b>

Note: Due to our limited reporting capabilities these figures do not reflect expenditures earned by small entrepreneurships engaged as subcontractors.

## **ADDITIONAL INITIATIVE REQUIREMENTS IMPOSED BY STATUTE**

**A. La. R.S. 39:2177(C) requires the Commissioner of Administration to provide periodic training for relevant state employees to acquaint them with the requirements of the initiative and administrative law related thereto.**

On behalf of the commissioner, the Office of State Purchasing will conducted a Hudson/Veteran Initiative seminar in conjunction with the LaNIGP (Louisiana National Institute of Governmental Purchasing) 16<sup>th</sup> Annual Education Conference and Products Exposition which will be held on November 13-15, 2012.

**B. La. R.S. 39:2177(D) requires the Commissioner of Administration to conduct a training program at least semiannually to acquaint small entrepreneurships with state procurement and public contract proposal and bidding practices.**

On behalf of the commissioner, the Office of State Purchasing conducted outreach activities to acquaint small entrepreneurships with state contracting and procurement and to encourage certification and to encourage small entrepreneurships to enroll in the state's electronic vendor notification system, LaGov. An example of these types of activities included:

- 04/10/12      SBA “Connecting Businesses with Contracts – Procurement Opportunity”  
Conference, hosted by Southern University; Baton Rouge

**ATTACHMENT A  
EXPENDITURES WITH CERTIFIED VETERAN INITIATIVE BUSINESSES  
AGPS AND LAGOV AGENCIES  
JULY 1, 2011 THROUGH JUNE 30, 2012**

AGENCY NAME	VETERAN OWNED TOTALS (VSE)	VETERAN SERVICE CONNECTED DISABLED TOTALS (VSE)
DIVISION OF ADMINISTRATION	15,980.00	
DOA-FACILITY PLANNING AND CONTROL	204,475.10	328,388.28
GOVERNOR'S OFFICE-GOHSEP		11,939.00
GOVERNOR'S OFFICE-EXECUTIVE OFFICE	17,814.54	18,359.54
LIEUTENANT GOVERNOR'S OFFICE		1,917.40
LA COMM LAW ENFORCE ADM CRM JS		22,080.00
DEPT. FOR CHILDREN & FAMILY SERVICES		2,745.00
NORTHEAST LA WAR VETERAN HOME		5,235.69
NORTHWEST LA WAR VETERAN HOME	2,562.24	349.44
SOUTHWEST LA WAR VETERAN HOME	1,174.80	5083.74
DEPT OF MILITARY AFFAIRS	61,003.04	84,003.04
DEPT OF VETERANS AFFAIRS	3,720.00	20,658.98
OFFICE OF COASTAL PROTECTION AND RESTORATION		657,485.01
PUBLIC SERVICE COMMISSION		3,498.28
OFFICE OF THE STATE FIRE MARSHALL		71,680.00
DEPT. OF INSURANCE		447,099.96
DEPT. TRANSPORTATION & DEVELOPMENT	1,411,880.17	302,048.56
DEPT. OF ECONOMIC DEVELOPMENT		57,566.50
DEPT. OF HEALTH AND HOSPITALS		107,883.00
DEPT. OF CORRECTIONS		1,561.28
DEPT. OF ENVIRONMENTAL QUALITY		40,993.61
MUNICIPAL FIRE POLICE CIVIL SERV		3,612.50
DEPT. OF PUBLIC SAFETY	3,035.52	20,533.51
LOUISIANA WORKFORCE COMMISSION	18,865.00	308,999.60
DEPT. OF EDUCATION STATE ACTIVITIES		13,335.00
DOE-RECOVERY SCHOOL DISTRICT		4,131.72
<b>TOTAL</b>	<b>\$1,740,510.41</b>	<b>\$2,541,188.64</b>

ATTACHMENT B  
EXPENDITURES WITH CERTIFIED VETERAN INITIATIVE BUSINESSES  
NON-AGPS/LAGOV AGENCIES  
JULY 1, 2011 THROUGH JUNE 30, 2012

AGENCY NAME	VETERAN-OWNED (VSE) TOTALS	VETERAN SERVICE-CONNECTED DISABLED (DVSE) TOTALS
EARL K. LONG MEDICAL CENTER	4,951.00	
LSU HEALTH SERVICES CENTER SHREVEPORT	200,000.00	
LEONARD J. CHARBERT MEDICAL CENTER		\$59,349.00
THE UNIVERSITY OF LOUISIANA-MONROE	1,200.00	
UNIVERSITY OF LOUISIANA AT LAFAYETTE	824.00	
SOUTHEASTERN LOUISIANA UNIVERSITY	700.00	
W. O. MOSS MEDICAL CENTER	6,834.00	
SOUTHERN UNIVERSITY-BATON ROUGE	14,225.00	
WASHINGTON ST. TAMMANY DBA BOGALUSA MEDICAL CENTER	1,180.00	51,364.10
<b>TOTAL</b>	<b>\$229,914.00</b>	<b>\$110,713.10</b>