



State of Louisiana

Division of Administration
Office of the Commissioner

FOR IMMEDIATE RELEASE

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New Solution Will Improve the State's Vehicle Fleet Management

\$30 million in savings expected from lowered vehicle expenses

BATON ROUGE - Today, Commissioner of Administration Kristy Nichols announced a new statewide initiative that will improve fleet management and driver productivity by adding GPS hardware and software to the state's 10,500 vehicles. As part of an agreement with GPS Insight, the state is expected to save more than \$30 million over the next five years by lowering insurance costs, reducing fuel costs, and decreasing maintenance obligations.

Louisiana is the first state in the country to implement this solution statewide, though several states and many private organizations have used this solution on a smaller scale. The system has proven to improve driving habits by offering real-time alerts for speeding, unproductive routes, or long idle times. As a result, drivers improve their mileage per gallon as well as reduce their risk of accidents and traffic violations. This technology will also allow state agencies to better account for and manage the state's fleet of vehicles.

"Better driving habits translate directly into lower costs," said Jan Cassidy, Assistant Commissioner of Procurement. "With this system, we have the opportunity to greatly increase the efficiency of our fleet and save money for the state."

GPS Insight was awarded a five-year contract for \$10 million, effective May 19. Implementation is scheduled to be completed by the end of September.

This implementation is part of a larger initiative to improve the management utilization of the state's fleet. In addition to the GPS program, Louisiana is also launching the LA Drive program, which will create a shared fleet accessible to all state agencies. The GPS data gathered will help to identify strategic locations for placing shared vehicle pools across the state. The LA Drive pilot will begin in July for a limited number of agencies and will be expanded across the state once the pilot has concluded.

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