



KATHLEEN BABINEAUX BLANCO
GOVERNOR

State of Louisiana
DIVISION OF ADMINISTRATION
OFFICE OF STATE PURCHASING

JERRY LUKE LEBLANC
COMMISSIONER OF ADMINISTRATION

MEMORANDUM OSP 08-03

TO: All Purchasing Directors; State Departments, Agencies and Facilities; Colleges and Universities, Vo-Tech Schools, Boards and Commissions, Political Subdivisions, and Other Eligible Users of Wireless Telephone Service & Equipment Contracts

FROM: Denise Leavitt, Director

DATE: September 13, 2007

RE: Wireless Telephone Service and Equipment

Effective September 30, 2007, state contract number 406601 to Nextel West Corp. for Nextel Brand Name Wireless Devices & Service will be cancelled.

All users of contract number 406601 must now use state contract number 406602 with Sprint.

Agencies will begin receiving a 25% service pricing discount for all active units. It may take up to 3 invoicing cycles to move all of the pre-existing active units to the same invoicing cycle in order to start receiving the pricing discount. Sprint will use commercially reasonable efforts to convert pre-existing active units during the same billing cycle. Sprint will not issue credits for any difference in discounts on pre-existing active units before conversion to the new discount level.

The contact person with Sprint is Ronny Caluda. He can be reached at 504-415-2017 (cell phone) or by email at ronny.caluda@sprint.com.

State contract number 406569 has been changed to read AT&T Mobility Brand Name Wireless Devices & Services (formerly Cingular Brand Name Wireless Devices & Services). The contract has also been updated to reflect the discounts agency's should be receiving which are: 20% discount off monthly service charges on voice and data plans; 50% discount off National Contract Reference Price with a limited selection of basic phones at no cost; and 20% discount for accessories.

AT&T has also made the following announcement:

"As most are aware, the TDMA/Analog wireless network is an older network with limited capabilities. AT&T Mobility can no longer provide services and features that Government customers require, on this older platform. In addition, most manufacturers no longer produce TDMA/Analog phones. Currently, over 99 percent of all minutes used are carried on GSM network. As a result, AT&T Mobility is encouraging all of their TDMA/Analog customers to migrate to the higher-quality GSM network. This will require any impacted subscribers to switch to a new GSM rate plan and device.

As a result, the TDMA/Analog Network will be completely shut down in February 2008. Many TDMA/Analog cell sites or overlays are in the process of being phased out during the remainder of 2007, directly impacting TDMA/Analog service in the effected markets.

*If you have any questions regarding this transition or how it will impact your agency, please contact Lynn Snell at (225) 368-4815 or Sybil Brown at (504) 451-1292 and coordinate directly with either of them to migrate your end users **before October 1, 2007, to ensure that your service will not be disrupted.**"*

If you have any additional questions or concerns about these contracts, please contact Beckie Sicard at (225) 342-6634 or via email at beckie.sicard@la.gov.