

STATEWIDE VENDORS/PRODUCTS
REVISED 07/01/2026

The following products are approved for payroll deduction for state employees in accordance with the Payroll Deduction rule. Products listed below followed by (FBP) are products that are approved for the Flexible Benefits Plan (FBP) and are pre-tax deductions. NOTE: All employees are in the Flex Plan and are locked into their Flex Plan elections for the twelve (12) months of the Plan Year unless they experience a qualified event for a Change in Status. For more information, review the Flexible Benefits Plan Summary available on the [Office of Group Benefits website](#) and contact your Employee Administration Unit or Human Resource/Payroll Office with any questions. Products followed by N/S are products that are no longer being sold by the Insurance Company to State of LA Employees and are not available to new applicants. Products followed by C/V are Cash Value products. Please review the Website Disclaimer for important information about the contents of this page.

American Family Life Assurance Company (AFLAC)

LA Sales Coordinator: Jami Fairchild

- Phone: (225) 273-6110
- Email: Jami_Fairchild@us.aflac.com

Customer Service for Employees:

- Phone: (800) 992-3522

Products (Product Codes/Plans):

- Cancer
- Hospital Indemnity
- Accident/Disability
- Term Life

American Heritage Life, a wholly-owned subsidiary of the Allstate Corporation

LA Sales Coordinator: Warren Benoit

- Phone: (800) 443-5694
- Email: Warren@BenoitandAssociates.com

Customer Service for Employees:

- Phone: (800) 521-3535

Products (Product Codes/Plans):

- Accident
- Disability Income
- Universal Life - **N/S**

Colonial Life & Accident

LA Sales Coordinator: Mandi Rogers

- Phone: (225) 432-8777
- Email: Mandi.Rogers@coloniallifesales.com

Customer Service for Employees:

- Phone: (800) 325-4368

Products (Product Codes/Plans):

- Cancer
- Hospital Indemnity
- Accident/Disability
- Universal Life - **N/S**
- Critical Illness
- Whole Life

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Delta Dental Insurance Company

LA Sales Coordinator: Warren Benoit

- Phone: (800) 443-5694
- Email: Warren@BenoitandAssociates.com

Customer Service for Employees:

- Phone: (800) 521-2651

Products (Product Codes/Plans):

- Dental

First Continental Life & Accident Insurance Company, dba DINA Dental, Formerly Guaranty Assurance Company

LA Sales Coordinator: Stephen Griffin

- Phone: (866) 436-3093 ext 1026
- Email: SGriffin@fclidental.com

Customer Service for Employees:

- Phone: (866) 436-3093

Products (Product Codes/Plans):

- Dental (DINA)

National Teachers Associates Life Insurance Company

LA Sales Coordinator: Nolan Gisclair III

- Phone: (504) 444-1427
- Email: Nolan.Gisclair@ntarep.com

Customer Service for Employees:

- Phone: (888) 671-6771

Products (Product Codes/Plans):

- Cancer
- Heart
- Disability Income
- Accident
- Term Life

New York Life Insurance Company

LA Sales Coordinator: Charmaine Goodman

- Phone: (214) 473-7004
- Email: CGoodman1@newyorklife.com

Customer Service for Employees:

- Phone: (800) 695-1272 ext 407

Products (Product Codes/Plans):

- Whole Life

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Pre-Paid Legal Services, Inc., Formerly LegalShield

LA Sales Coordinator: Mark Riches

- Phone: (931) 265-4765
- Email: mark@markriches.com

Customer Service for Employees:

- Phone: (800) 654-7757

Products (Product Codes/Plans):

- Legal Service
- Identity Theft

Protective Life Insurance

LA Sales Coordinator: David Dearie

- Phone: (504) 616-3537
- Email: Dearie@cox.net

Customer Service for Employees:

- Phone: (800) 866-9933

Products (Product Codes/Plans):

- Universal Life - **N/S**

Starmount Life Insurance, underwriter for AlwaysCare Benefits Inc.

LA Sales Coordinator: Jelisa Johnson

- Phone: (888) 729-5433
- Email: StateEnrollment@unum.com

Customer Service for Employees:

- Phone: (888) 729-5433

Products (Product Codes/Plans):

- Dental
- Vision

Transamerica Life Insurance Company, a member of the AEGON Group

LA Sales Coordinator: Nell Passman

- Phone: (225) 315-2537
- Email: NellPassman1@cox.net

Customer Service for Employees:

- Phone: (866) 763-7474

Products (Product Codes/Plans):

- Accident
- Universal Life

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Washington National Insurance Company, Formerly Consec Health Insurance

LA Sales Coordinator: Scot Willard

- Phone: (317) 817-5937
- Email: Scot.Willard@Optavise.com

Customer Service for Employees:

- Phone: (800) 525-7662

Products (Product Codes/Plans):

- Accident C/V
 - Cancer C/V
 - HeartCare C/V
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