



*State of Louisiana*  
DIVISION OF ADMINISTRATION

OFFICE OF STATE UNIFORM PAYROLL

KATHLEEN BABINEAUX BLANCO  
GOVERNOR

JERRY LUKE LEBLANC  
COMMISSIONER OF ADMINISTRATION

December 15, 2005

OFFICE OF STATE UNIFORM PAYROLL MEMORANDUM #2006-39

TO: All ISIS HR Agencies

FROM: Jena W. Cary  
Director

SUBJECT: Upcoming Changes to Statewide Vendor Deductions

The following is a listing of approved/accepted changes to statewide vendor deductions for 2006 implementation:

1. American General Life & Accident Insurance Company is a new vendor and was approved for a new Whole Life (87110) policy and a new Term Life (2210) policy, which are not eligible for flex, to be implemented January 2006.
2. National Teachers Associates Life Insurance Company is a new vendor and was approved for a new Whole Life (L-1115 1/94) policy, which is not eligible for flex, to be implemented January 2006.
3. Physicians Mutual Insurance Company is a new vendor and was approved for two new Long Term Care (146 and 147) policies, which are not eligible for flex, to be implemented January 2006.
4. U.S. Legal Services, Inc. is a new vendor and was approved for a new Legal service (US109A-GEN), which is not eligible for flex, to be implemented January 2006.
5. United Teacher Associates Insurance Company is a new vendor and was approved for a new Heart cash value (HF-960502-UTA-LA) policy and a new Long Term Care (LTC-020201-UTA-TQ-LA) policy, which are not eligible for flex, to be implemented January 2006.
6. American Family Life Assurance Co's (AFLAC) request for a **re-rate** for Cancer policies was accepted to be implemented July 2006.
7. American Heritage's request for a rate increase for Cancer policies was accepted to be implemented July 2006.
8. Colonial Life & Accident's request for a rate increase for Cancer policies was accepted to be implemented July 2006.
9. Life Investor's request for a rate increase for Cancer policies was accepted to be implemented July 2006.

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10. AFLAC's request for an enhancement to their Hospital Indemnity policy (will stop soliciting the old A-44100-LA & A-44200-LA for the new A-46100-LA, A-46200-LA & A-46300-LA), which will be eligible for flex (pre-tax) July 2006, to be implemented February 2006.
11. American Heritage's request to add 3 rider options to the soliciting Accident policy (AP3) was accepted to be implemented February 2006 and is not eligible for flex. No agency action is necessary.
12. Colonial Life & Accident's request for an enhancement to their Accident/Disability policy (will stop soliciting the old Enhanced LSPD for the new Disability 1000) to be implemented February 2006 and is not eligible for flex. Colonial will send letters to those employees that currently have the original policy. No agency action is necessary.

Additional details for items 6-10 changes will be forwarded in future OSUP memoranda.

The non-soliciting Universal Life policy that is currently under the Office of Group Benefits (NM 50) will be transferred to American General (NM 32) effective for January 2006. OGB will complete the transfers of these deductions in eEnrollment for January 2006. Agencies should run ZP74 to identify all employees currently with wage types 3B12 & 3E12 and confirm that all transferred correctly.

Attached is an updated Vendor/Coordinator Address Listing (VC-02) reflecting the new vendors.

If you have any questions, please contact Angela Woods at (225) 342-5345 or Angel Vernon at (225) 342-5344.

JWC:ACV

Attachment: [VC-02, Vendor/Coordinator Listing](#)

Vendor No. Product Code	Vendor Product Description	Domicile/Best Rating/FBP Ind Admin Coord (Agency Only)	Billing Coordinator Add/Ph (Agency Personnel Use Only)
<b>30004</b>	<b>American Family Life Assurance Co (AFLAC)</b>	<b>F/A+ / FBP</b>	<b>Tamra Dawkins Walker</b> 1932 Wynnton Rd Columbus, GA 31999-0002 (706) 317-2811 (706) 660-7284 (FAX) TWalker@aflac.com
PA/NA 25	Cancer	Robin McMillan	
PB/NB 20	Intensive Care	(706) 317-3765	
PC/NC 21	Hospital Indemnity	(706) 660-7284 (FAX)	
NV 81	Accident/Disability	RMcMillan@aflac.com	
NS 38	Term Life		
<b>LA Sales Coordinator for Employees</b> Rocky B. Cunningham, Jr - RockyB_CunninghamJr@us.aflac.com (225) 769-1488		<b>Customer Service number for Employees (800) 992-3522</b>	
<b>30105</b>	<b>American General Life &amp; Accident</b>	<b>F/A+ / Non FBP</b>	<b>Tracy Honeycutt Darnell</b> 400S GPO - Tracy Darnell PO Box 305970 Nashville, TN 37230-5970 (800) 532-3256 (615) 749-1995 (FAX) Tracy_Honeycutt@aigag.com
NN 30	Term Life	Janet Norman	
NP 31	Whole Life	(800) 888-2466	
NM 32	Universal Life - N/S	(615) 749-1995 (FAX) Janet_Norman@aigag.com	
<b>LA Sales Coordinator for Employees</b> Ronald Guidroz - RonGuidroz@bellsouth.net (337) 491-9404		<b>Customer Service number for Employees (800) 888-2995</b>	
<b>30006</b>	<b>American Heritage Life, a wholly-owned subsidiary of the Allstate Corporation</b>	<b>F/A+ / FBP</b>	<b>Barbara Little</b> 1776 American Heritage Life Dr Jacksonville, FL 32224-6688 (800) 521-3535 ext 2741 (904) 992-2531 (FAX) BLit5@Allstate.com
PA/NA 25	Cancer	John Alexander	
NN 27	Accident	(800) 521-3535 ext 2676	
NP 22	Disability Income	(904) 992-3132 (FAX)	
NS 32	Universal Life	JAlexander2@allstate.com	
<b>LA Sales Coordinator for Employees</b> Warren Benoit - W_Benoit@bellsouth.net (800) 443-5694		<b>Customer Service number for Employees (800) 521-3535</b>	
<b>30008</b>	<b>American Public Life</b>	<b>F/A- / FBP</b>	<b>Doug Johnson</b> PO Box 925 Jackson, MS 39205-0925 (800) 256-8606 ext 218 (601) 932-9011 (FAX) Doug.Johnson@ampublic.com
PA/NA 25	Cancer	Same as Billing Coordinator	
NM 27	Accident		
PD/ND 23	Dental		
NN 31	Whole Life		
<b>LA Sales Coordinator for Employees</b> Warren Benoit - W_Benoit@bellsouth.net (800) 443-5694		<b>Customer Service number for Employees (800) 256-8606</b>	
<b>30013</b>	<b>Colonial Life &amp; Accident</b>	<b>F/A- / FBP</b>	<b>Cathy Hewitt</b> Attn: Mail Stop SC116 PO Box 1365 Columbia, SC 29202-1365 (800) 256-7004 ext 5175 (803) 213-3010 (FAX) CLHewitt@coloniallife.com
PA/NA 63	Cancer	John Smith	
PB/NB 78	Intensive Care	(800) 845-7330 ext 5329	
NM 60	Accident/Disability	(803) 213-7280 (FAX)	
PD/ND 76	Hospital Indemnity	JKSmith@Coloniallife.com	
NR 69	Universal Life		
<b>LA Sales Coordinator for Employees</b> Robert Brulet - Robert.Brulet@Coloniallife.com (866) 457-2010 ext 41		<b>Customer Service number for Employees (800) 325-4368</b>	

Vendor No. = ISIS HR Vendor Code for the specific company  
Product Code = **P(A-L)**-Participating and eligible for flex, **N(A-L)**-Non-participating but eligible for flex, **N(M-Z)**-Ineligible for flex  
Domicile/ = **D**-domestic insurance, **F**-foreign insurance, or **N**-non insurance  
Best Rating Insurance Vendors - current A.M. Best rating- **A+, A, B+, B, etc.**  
Or, Non-Insurance Vendors or Domestic Insurance Vendors not meeting A.M. Best rating requirements  
(**CD**-Certificate of Deposit or **ILOC**-Irrevocable letter of credit)  
FBP Ind = **FBP** - vendor has at least one product participating in the Flexible Benefits Plan  
(Per OSUP Policy, all FBP vendor's products must be refunded in payroll system)  
**Non FBP** - vendor does not have products participating in the Flexible Benefits Plan.  
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Products followed by **N/S** = Product has active participants but is no longer solicited/sold

Vendor No. Product Code	Vendor Product Description	Domicile/Best Rating/FBP Ind Admin Coord (Agency Only)	Billing Coordinator Add/Ph (Agency Personnel Use Only)
30102	Columbian Life Insurance Co, administered by UNIQ benefit solutions	F/A - / Non FBP	Tracy Funk UNIQ 25 Technology Parkway South Norcross, GA 30092 (888) 273-9883 ext 261 (888) 233-6881 (FAX) TFunk@uniqgroup.com
NM 30	Term Life	Warren Benoit (800) 443-5694 (504) 443-6004 (FAX) W_Benoit@bellsouth.net	
LA Sales Coordinator Warren Benoit - W_Benoit@bellsouth.net for Employees (800) 443-5694		Customer Service number for Employees (888) 273-9883	
30014	Conseco Health Ins, marketed through Performance Matters Associates (PMA)	F/B++ / Non FBP	Worksite Integrated Services (WIS) - South PO Box 2036 Carmel, IN 46082-2036 (800) 458-9094 (317) 817-2038 (FAX) WIS@Conseco.com
NP 81	Accident-C/V	Judy Kelley	
NM 80	Cancer-C/V	(800) 628-6428 ext 1308	
NR 82	HeartCare-C/V	(317) 817-2169 (FAX)	
NS 84	Hospital Indemnity-C/V - N/S	Judy_Kelley@conseco.com	
LA Sales Coordinator Tanya Broussard - TanyaSBro@yahoo.com for Employees (800) 628-6428 ext 7520		Customer Service number for Employees (800) 541-2254 ext 7850	
30023	Guaranty Assurance Co, underwriter for DINA Dental	D/CD / FBP	Monica Dunlap PO Box 40017 Baton Rouge, LA 70835-0017 (800) 376-3462 ext 15 (225) 292-3075 (FAX) Dunlapp@bellsouth.net
PA/NA 23	Dental (DINA)	Same as Billing Coordinator	
LA Sales Coordinator Doug Jones - Dinaplan@bellsouth.net for Employees (800) 376-3462 ext 18		Customer Service number for Employees (800) 376-3462	
30024	Guaranty Income Life	D/B / FBP	Janice Messina PO Box 2231 Baton Rouge, LA 70821 (800) 535-8110 ext 239 (225) 343-0047 (FAX) Janice@gilico.com
PA/NA 23	Dental (Q-Dent)	Sherry Ducote	
NM 32	Universal Life	(800) 535-8110 ext 267 (225) 343-0047 (FAX) Sherry@gilico.com	
LA Sales Coordinator Sherry Ducote - Sherry@gilico.com for Employees (800) 535-8110 ext 267		Customer Service number for Employees (800) 535-8110 ext 241	
30043	Life Investors Insurance, administered by Transamerica	F/A+ / FBP	Gwen Smith PO Box 8063 Little Rock, AR 72203-8063 (800) 400-3042 ext 1329 (501) 227-1196 (FAX) GTSmith@aegonusa.com
PA/NA 25	Cancer	David Louks	
NM 80	Cancer-C/V - N/S	(800) 400-3042 ext 1213	
NT 27	Accident	(501) 227-1647 (FAX)	
PC/NC 16	Heart	DLouks@aegonusa.com	
NP 82	Heart-C/V - N/S		
LA Sales Coordinator Nell Passman - NellPassman1@cox.net for Employees (888) 775-3753		Customer Service number for Employees (888) 763-7474	

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30046	Loyal American Life, a subsidiary of Great American Financial Resources	F/A / Non FBP	Aaron Alonzo 5508 Parkcrest Dr Austin, TX 78731 (800) 633-6752 ext 3352 (512) 531-1559 (FAX) AAlonzo@utaic.com
NM 32 NP 34	Universal Life - N/S Whole Life	Warren Benoit (800) 443-5694 (504) 443-6004 (FAX) W_Benoit@bellsouth.net	
LA Sales Coordinator for Employees Warren Benoit - W_Benoit@bellsouth.net (800) 443-5694		Customer Service number for Employees (800) 633-6752	
30047	MSofA Dent-All Plan, Inc.	N/CD / FBP	Consuelo (Connie) Geneste PO Box 23708 New Orleans, LA 70183-3708 (504) 324-9967 (504) 457-2017 (FAX) Connie@dentallplan.com
PA/NA 23	Dental/Vision/Rx/Chiro/Vitamin/Hearing Aid/24-hr Nurse Hotline/Dr. online/Alternative Med/Family Consult	Same as Billing Coordinator	
LA Sales Coordinator for Employees Consuelo (Connie) Geneste - Connie@dentallplan.com (504) 324-9967		Customer Service number for Employees (800) 999-5842	
30106	National Teachers Associates Life	F/B++ / Non FBP	Judy Shipley 4949 Keller Springs Rd Addison, TX 75001 (800) 825-5682 ext 2138 (972) 532-2197 (FAX) Judy.Shipley@ntalife.com
NM 31	Whole Life	Same as Billing Coordinator	
LA Sales Coordinator for Employees Scott Calaway - Scott.Calaway@ntalife.com (800) 825-5682 ext 2114		Customer Service number for Employees (888) 682-5433	
30048	New York Life Insurance	F/A++ / Non FBP	Carole Eng PO Box 500 Minneapolis, MN 55440-0500 (800) 695-1272 ext 358 (952) 884-4854 (FAX) Carole_A_Eng@newyorklife.com
NP 32 NN 31	Universal Life Whole Life	Stephen Goldsmith (800) 695-1272 ext 200 (952) 884-2477 (FAX) Stephen_C_Goldsmith@newyorklife.com	
LA Sales Coordinator for Employees Charmaine Goodman - CGoodman1@ft.newyorklife.com (972) 701-3317		Customer Service number for Employees (800) 695-1272 ext 407	
30107	Physicians Mutual Insurance	F/A / Non FBP	Amy Judson PO Box 3313 Omaha, NE 68103-0313 (877) 602-0930 (402) 633-1604 (FAX) worksite@physiciansmutual.com
NM 52	Long Term Care	Same as Billing Coordinator	
LA Sales Coordinator for Employees Bill Johnson - Bill.Johnson@physiciansmutual.com (225) 926-7288		Customer Service number for Employees (800) 228-9100	

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30052	Pre-Paid Legal Services, Inc	N/ILOC / Non FBP	Trish Miller
NM 99	Legal Service	Mark Riches (800) 973-2330 (931) 537-2270 (FAX) MRiches@citlink.net	Attn: Electronic Billing 1 Prepaid Way Ada, OK 74820-5813 (800) 654-7757 opt 4, ext 7448 (580) 272-2840 (FAX) electrans@pplsi.com
LA Sales Coordinator Mark Riches - MRiches@citlink.net for Employees (800) 973-2330		Customer Service number for Employees (800) 654-7757	
30053	Professional Insurance, part of Genworth Financial	F/A / Non FBP	Melinda Coleman
NN 27	Disability Income	Same as Billing Coordinator	175 Addison Rd PO Box 725 Windsor, CT 06095-0725 (800) 451-2513 ext 1190 (860) 737-1215 (FAX) Melinda.Coleman@genworth.com
LA Sales Coordinator David Dearie - Dearie@cox.net for Employees (504) 616-3537		Customer Service number for Employees (800) 289-1122 ext 13006	
30054	Protective Life Ins	F/A+ / Non FBP	Debra Lawson
NR 30 NS 32	Term Life Universal Life	Same as Billing Coordinator	PO Box 12687 Birmingham, AL 35202-6687 (800) 866-9933 ext 3561 (205) 268-3402 (FAX) Debra.Lawson@protective.com
LA Sales Coordinator David Dearie - Dearie@cox.net for Employees (504) 616-3537		Customer Service number for Employees (800) 866-9933	
30064	Starmount Life Ins	D/B+ / FBP	Sissy Higginbotham
PA/NA 17	Dental	Sarah Touchet (888) 729-5433 ext 174 (225) 927-5110 (FAX) SarahT@starmountlife.com	PO Box 98100 Baton Rouge, LA 70898 (888) 729-5433 ext 172 (888) 843-5872 (FAX) Sissy@starmountlife.com
LA Sales Coordinator Sarah Touchet - SarahT@starmountlife.com for Employees (888) 729-5433 ext 174		Customer Service number for Employees (888) 729-5433 ext 2013	
30109	U.S. Legal Services, Inc	N/CD / Non FBP	Felicia Richardson
NM 99	Legal Service	Arlene Disparti (800) 356-5297 ext 209 (904) 730-0023 (FAX) ADisparti@uslegalservices.net	8825 Perimeter Park Blvd, #102 Jacksonville, FL 32216 (800) 356-5297 ext 204 (904) 730-0023 (FAX) RichardsonF@uslegalservices.net
LA Sales Coordinator Carol A. Stewart - ca@stewartbenefitsgroup.com for Employees (318) 561-2404		Customer Service number for Employees (800) 356-5297	

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30108	United Teacher Associates Insurance	F/A- / Non FBP	Tammy Meier PO Box 26580
NM 82	Heart-C/V	Barbara Whitley (800) 880-8824 ext 1436	Austin, TX 78755-0580 (800) 880-8824 ext 3109
NN 52	Long Term Care	(512) 467-7040 (FAX) BWhitley@utaic.com	(512) 531-1559 (FAX) TMeier@utaic.com
LA Sales Coordinator Jerry Morgan - JMorgan@amba.info for Employees (800) 258-7041 ext 3357		Customer Service number for Employees (800) 800-8824	

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